Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

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ORIGIN AF-10

INFO OCT-01 ISO-00 COME-00 AID-05 INT-05 EB-07 CIAE-00
INR-07 NSAE-00 PRS-01 L-03 TRSE-00 OMB-01 /040 R

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FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

C O N F I D E N T I A L STATE 100286

E.O. 11652: GDS

TAGS: BENC, SOIC, NI

SUBJECT: NEW CAPITAL OF NIGERIA: MASTER PLANNERS

REF: LAGOS 4193

1. PLANNING RESEARCH CORPORATION (PRC) AND RKP INTER-
NATIONAL OF NEW YORK HAVE BOTH INFORMED DEPARTMENT THAT
FEDERAL EXECUTIVE COUNCIL AGREED ON APRIL 27 TO AWARD
CAPITAL PLANNING CONTRACT TO THE AMERICAN CONSORTIUM,
INTERNATIONAL PLANNING ASSOCIATES (IPA).

2. CDA STAFF MEMBER JOSEPH OKUNFULURE.
FLEW IMMEDIATELY TO US, HELD THREE-HOUR MEETING
IN NIGERIAN EMBASSY WITH ELEVEN REPRESENTATIVES OF THE
CONSORTIUM ON MAY 2, AND RETURNED TO LAGOS MAY 3. THE
CONSORTIUM AGREED TO MEET IN LAGOS MAY 11 FOR FINAL NEGO-
TIATION OF MASTER PLANNING CONTRACT. FMG HAS REQUESTED
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SOME CUTBACKS FROM ORIGINAL PROPOSAL BUT ALSO REQUESTED
CONSORTIUM TO EXPAND OTHER PORTIONS, FOR EXAMPLE, PERIOD
OF WORK EXTENDED FROM ORIGINAL ONE YEAR TO FROM TWO TO
THREE YEARS. SOURCES UNABLE GIVE DOLLAR AMOUNT OF CONTRACT
BECAUSE MUCH WORK IS STILL BEING "SCOPED" AND SOME STUDIES
MAY BE TENDERED FOR OUTSIDE CONTRACTORS.

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3. ACCORDING RKP INTERNATIONAL WHICH IS SMALL CONSULTING FIRM IN NEW YORK WHICH TAKES CREDIT FOR CREATING THE CONSORTIUM, THE THREE LEAD FIRMS ARE PRC, ARCHISYSTEMS (SUMMA CORPORATION), AND WALLACE, MCHAIG, ROBERTS, AND CARD OF PHILADELPHIA. OTHER MEMBERS OF IPA TOTAL TWENTY-SEVEN, INCLUDING BROWN AND ROOT, CORDELL, ROLLINS AND SCOTT, DAMES AND MOORE, LEHMAN BROTHERS, GENERAL ELECTRIC (FOR AGRICULTURE), GT&E, CAMPBELL SOUP, ETC. RON PARKER, HEAD OF RKP, EXPECTS TO ARRIVE IN LAGOS MAY 10 AND WILL KEEP EMBASSY INFORMED AS NEGOTIATIONS PROCEED.

4. ACCORDING PRC, PROJECT MANAGER WILL BE WASHINGTON-BASED WALTER HANSEN, FORMER VICE PRESIDENT OF ALLEN M. VOORHEES AND ASSOCIATES, A PRC SUBSIDIARY.

5. FMG HAS STRESSED TO THE CONSORTIUM THAT NO RPT NO PUBLICITY SHOULD BE GIVEN TO THE FMG DECISION OR TO THE FORTHCOMING NEGOTIATIONS. INDICATIONS WERE GIVEN THAT THE FMG IS PLANNING TO GIVE MAJOR PUBLICITY TO THE CONTRACT ONCE IT HAS BEEN FULLY NEGOTIATED AND SIGNED.

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Sent Date: 04-May-1977 12:00:00 am
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Disposition Approved on Date:
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